

Meeting Business Demands During Uncertain and Challenging Times

Resiliency and dedication to deliver during everchanging business demands are a few of the core skills successful organizations are frequently challenged with; not to mention the need to deliver during a global pandemic, economic downturns or in the case of Viatrix, an integration.

Viatrix is a new kind of healthcare company, committed to providing access to medicines, advancing sustainable operations, developing innovative solutions, and leveraging its collective expertise to improve patient outcomes. Viatrix was formed in November 2020 through the combination of Mylan and Upjohn, a legacy division of Pfizer.

Integrating companies is never an easy job. However, even in the most challenging environments, the most prepared companies will continue to meet business needs and deliver results. Viatrix did just that, with their past investments in SEEBURGER's Managed File Transfer solutions today they are producing previously unmatched results for their company and partners.

Viatrix' Various Business Challenges

Challenge #1: Demand Planning – *Viatrix process delays and productivity loss*

Demand planning is an essential step in supply chain planning. Viatrix currently has supply chain planning coordinators in over 60+ countries and sites who were inundated by manual processes. Manual processes that included numerous steps to move time critical demand planning files between two non-connected systems. Systems who even limited the number of planners who could connect at any one given time. This limitation created significant processing errors and slowdowns. Given our integration timeline these were risks to our business.

Challenge #2: Financial Dexterity - *Viatrix finance teams experienced lengthy processing delays*

Financial processes can be intense in any organization. Timely and accurate processing is critical, without a streamlined succinct process in place, financial teams often experience downstream delays, reporting errors and payment issues to name a few.

The Viatrix finance team was affected with a heavy demand of processing large multi-gigabyte files as quickly as possible, to offset downstream delays and potential unintentional payouts. SEEBURGER provided Viatrix the ability to resolve and process key financial processes with extreme efficiency. What was once hours of processing time was streamlined to minutes.

Viatrix Objective: *Automate and accelerate file transfers to improve core business processes*

To eliminate the direct access limitations and cumbersome manual movement of demand planning files and accelerate processing of chargeback file transfers, Viatrix needed a new comprehensive file transfer solution that would complete the following:

- Increase number of users,
- Eliminate manual and unnecessary process steps,
- Quickly process key files, and
- Centralized monitoring, visibility, and controls

After reviewing numerous competitive managed file transfer (MFT) vendors, Viatris selected SEEBURGER's versatile MFT solutions, which include SEEBURGER Business Integration Suite (BIS) File Exchange (BIS FX) for human-to-system and system-to-human file exchanges, as well as SEEBURGER Managed File Transfer (MFT) for system-to-system exchanges.

Viatris' Results: "Game-Changer"

Viatris' use of SEEBURGER MFT solutions was a significant game changer for both our Supply Chain and Finance teams.

For Demand Planning, Viatris initially deployed BIS FX seats to 60 global planning coordinators across multiple countries. Team members working on demand planning can now use BIS FX to easily upload the net requirement files from systems to their laptops and make changes and then send them back to BIS FX. BIS FX sends the updated files to a different planning system for further necessary processing. As a result, BIS FX increased the number of demand planner connecting to the demand planning systems from 50 to 400 users a 700% increase and sped up the processing of demand planning files by more than 50%.

All departments now utilizing SEEBURGER have timely demand information to ensure sufficient inventory levels are in place to meet customers' needs and excess inventory is avoided. For their chargeback business process, Viatris deployed SEEBURGER MFT system-to-system connections across 120 Chargeback and Chargeback reconciliation systems and as a result reduced processing times for a 2 to 5GB file from one to two hour down to 2 minutes - a 97%-time savings. This substantial time savings improved Viatris' overall chargeback and reconciliation processes by eliminating bottlenecks and allowing the correct assessment of valid chargeback requests.

Implementing SEEBURGER also provided application rationalization and savings within our technology landscape.

SEEBURGER MFT

SEEBURGER MFT is the best solution for sharing and exchanging large sensitive high value files in an expeditious and secure manner. It ensures the coordination of companywide file transfer data streams are controlled, secure and transparent.

MFT Today

SEEBURGER is helping Viatris in our current environment to help us with our recent TSA projects with Pfizer. This tool is paramount in helping us successfully exit our integration. This is the only tool we have to support this initiative providing seamless business processing between the Pfizer and Viatris environments. The demands of our data transferred between environments is best completed by SEEBURGER, we've found no other tool can provide such support.